



ULTRA VALUE WINE CHALLENGE 2019– TERMS AND CONDITIONS

1. 2019 TIMETABLE:

25 th June	Early Bird entries open
22 nd July	Standard rate entries open
23 rd August	Deadline for submissions – entries close
26 th /27 th /28 th August	Wine sample deliveries to Bordelais Distributors only
9 th /10 th /11 th September	Judging week
10 th October	Results Launch

2. ENTRY ADMINISTRATION:

- 2.1 Only wines that retail for <R150 (incl VAT) per 750 ml bottle or equivalent are eligible for entry.
- 2.2 Evidence may be called for by the organisers to confirm the above pricing exists at a minimum of one retail outlet in SA, or at the cellar door. Wines will be disqualified if this cannot be confirmed.
- 2.3 A digital entry system is in place for fast, simple, easy administration.
- 2.4 The Ultra Value helpline is open to support you.
- 2.5 The wine Delivery Label should be printed online and affixed to each box of wine samples.
- 2.6 Six bottles of 750ml capacity must be submitted with each entry. Smaller bottle sizes will be accepted for dessert wines and fortified wines. Magnums and boxed wine may be entered too.
- 2.7 Wine samples may be delivered between 8am and 2pm daily on 26th, 27th or 28th August 2019 only to '209 Voortrekker Rd Vasco Estate, Cape Town, 7460, South Africa (corner of Cook Street).
- 2.8 Closing date for entries is Friday 23rd August at 18h00.
- 2.9 Final day for wine sample deliveries is Thursday 28th August.
- 2.10 Late submissions are at the organiser's discretion.
- 2.11 Wine may only be entered by the producer responsible for the brand. The producer in terms of this regulation shall mean a person, entity of or corporate body producing wine or growing grapes and having the wine produced for him / it's for the purpose of sale by wholesale or retail under the name or preferred business name of the producer as stated on the entry form.



3. ENTRY FEES

- 3.1 The entry fee is R995 (R1144.25 incl. VAT) for each wine.
- 3.2 **‘Early Bird’ discounts** reduce the entry costs if entries are fully complete and paid by Sunday 21st July 2019. In this case, the discounted rate below will apply.
- 3.3 Early Bird Entries. R845 (R971.75 incl. VAT)
- 3.4 Payment should be made via EFT into the account below. Please use your vineyard name as reference so your payment can be identified.
- Buy Better Wine Pty Ltd
Branch: Cape Town
Account Number: 4086232845
Branch Code: 623 005
VAT number: 4180270342
- 3.5 Proof of payment should be emailed to Ultra Value Wines at accounts@buybetterwine.com
- 3.6 Payment for normal (non-Early Bird) entries must be received no later than 2nd September 2019.
- 3.7 Non payment of entry fee by 2nd September will result in entry disqualification.
- 3.8 Entry fees are non-refundable

4. WINE SAMPLES

- 4.1 Wine entered for judging must be made strictly in accordance with the regulations pertaining to wine production in South Africa.
- 4.2 Samples submitted must have been drawn from that portion of the stock identified by the WSR2A certificate(s) confirmed issued for the entered wine(s).
- 4.3 Samples must have received full or provisional certification by the Wine and Spirit Board.
- 4.4 Entry samples should be labelled with their final labels or alternatively clearly identifiable with sample labels containing the name of the cellar / producer, vintage and cultivar/s of the wine.
- 4.5 ‘Ultra Value Winner’ bottle stickers may only be affixed to bottles originating from the same certification by the Wine & Spirit Board as the samples submitted to the Ultra Value Wine Challenge. Any vineyard that is found deviating from this will be barred from entering future Challenges.



5. WINE JUDGING (refer to Judging Protocol on the website for full details)

- 5.1 Judging of the wines will take place in the week commencing Tuesday 10th September 2019 .
- 5.2 Wines will be tasted blind as many times as may be required.
- 5.3 Judging panels will be made up of three wine experts.
- 5.4 Where discrepancies occur, the panel (firstly) and the Chairman (secondly) will attempt to reach consensus between the panel members as to the score awarded for each wine.
- 5.5 The Chairman will have a casting vote in the event that this is required.
- 5.6 The panel will record its confirmed score.
- 5.7 All wines scoring above the quality threshold will qualify for winning status.
- 5.8 The final VALUE score, adjusted for price via the algorithm formula, will be the published awarded score.
- 5.9 If cork or other defects are found in more than two bottles of entered wine, it will be disqualified.
- 5.10 Ultra Value Wines management will have the power to disqualify any submission that in their sole opinion does not fully comply with the regulations of the Challenge.

6. WINNERS OBLIGATIONS

- 6.1 Winners of Double Gold and Gold awards will supply two X 6-bottle cases (12 wines) of each winning wine for Ultra Value Wines promotional use.
- 6.2 These wines can be used for a variety of promotional exercises, for example tasting events, PR dinners, international press and local commentator tastings, press or trade samples, for museum category later use, etc.
- 6.3 Winning vineyards give Ultra Value Wines permission to represent their wines at promotional events.
- 6.4 Given the press and media coverage, only wines that feature Ultra Value bottle stickers on all stock will be promoted.

7. USE OF LOGO

- 7.1 Vineyards are encouraged to use the powerful Ultra Value Winner logo to aid their own sales strategies, promotions and brand activity. Unauthorised use, reproduction or alteration of the Ultra Value Wines logo is strictly prohibited. The Ultra Value Wines logo remains the property of buybetterwine.com